

5 Ways to Build Your Book of Business with

Previsor
INSURANCE

MeM MISSOURI
EMPLOYERS
MUTUAL

1

Quote with confidence

- We're focused on competitive pricing based on individual risk characteristics.
- Small accounts:
 - Even our smallest accounts can qualify for our best rates. Our Elite tier offers an even greater rate reduction.
 - We write small contractors with \$10-\$50k in payroll.
- We accept new business ventures.
- MEM and Previsor believe you deserve to be rewarded for the business you attract and retain – that's why we offer a competitive commission program.

2

Discover our top industries

- Explore our appetite to see which clients are a good fit. Our preferred industries include: healthcare, public administration, education, manufacturing, construction, agriculture, and more.

3

Grow with Previsor

- We now write business across the Midwest including: Kansas, Arkansas, Illinois, Iowa, Nebraska, and Tennessee.
- Policies can be written standalone, with MO payroll, or with Argonaut in non Previsor states.

4

Take advantage of schedule rating

- Use our portal to add schedule rating up to 25% for Missouri risks.
- Schedule rating may also be available for exposure outside of Missouri. Contact your Underwriter for review and approval.

5

Leverage our options

- Small deductibles allow for more competitive pricing and credit factors.
- Our Auto EFT payroll reporting plan with no collateral allows your client to pay as they go.



Find resources designed to help you understand work comp and serve your clients with total confidence by visiting our Agent Toolkit:

