



Power your way to the “Greatest Show on Grass” and experience the unparalleled atmosphere at the WM Phoenix Open!

Enjoy 4 nights at the luxurious Global Ambassador Hotel in Phoenix, AZ February 5-9, 2026.



### How to Qualify

Here's how you can earn this bucket-list trip for you and a guest:

- Write at least **\$400k of new business**, with
- Effective dates between **July 1 and Sept. 30, 2025**

*\*Up to two trips per qualifying agency*

### Trip Guidelines

- The trip is non-transferable, and only the agency representative is authorized to attend this event. Please contact your MEM Sales Executive if you cannot attend.
- There is no monetary reward if an agency is unable to accept or attend the trip.
- The trip includes accommodations for two (agency representative and a guest):
  - four-night hotel stay
  - round-trip airfare from your home city, booked by MEM
  - transportation
  - tickets to the Phoenix Open
  - Group meals and drinks within the program dates
- All guests must be at least 21 years of age.
- All costs incurred outside program dates are the attendee's responsibility.

### Tax Reporting

MEM has determined that, under current federal tax law and to the extent MEM is otherwise. Obligated to issue an IRS Form 1099-MISC to you, MEM is required to report the fair market value of the incentive trip awarded to your agency on such IRS Form 1099-MISC. Therefore, if MEM is required to issue your agency an IRS Form 1099-MISC in future tax years, the fair market value of the incentive trip awarded during such tax year shall be reported as Other Income on such IRS Form 1099-MISC. The IRS Form 1099-MISC is an information return reporting actual and deemed payments made by MEM to your agency in MEM's ordinary course of business. We recommend that you consult with your tax counsel or advisor to determine the tax implications, if any, to you of such reporting. Contact MEM's Chief Legal and Claims Officer, Jennifer Barth at [jbarth@mem-ins.com](mailto:jbarth@mem-ins.com) or 573.499.4388, with questions.